

Julia Shea, Chandler Realty

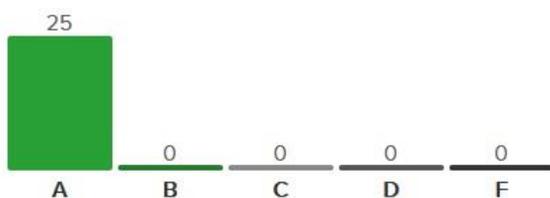


25 Reviews in: **All**

[Summary Graph](#)

A

All
25 reviews



Grade Details

Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A

A

4/9/2019 - John Gourley

“

Julia Shea is, without a doubt, at the very top of her profession. Everything you want in a realtor is what you get. Knowledge, experience, timeliness, solid representation, and a true partner in the real estate process.

Description of work:

Realtor for home sale and purchase

i Category: Buying Services, Real Estate Agents

Services Performed: Yes

Work Completed Date: 4/3/2019

Hire Again: Yes

726 Graydon Av

Unit 1

Norfolk, VA 23507

Overall **A**

Price A

Quality A

Responsiveness A

Punctuality A

Professionalism A



5/13/2019 - Thomas Mitchell



Julia was my third agent in a year and a half. She sold the house in less than a month. We had several issues with the property. Julia worked non-stop to get estimates and guide me through some difficult decisions. Very professional and valued my time. Great agent. Wish I had found her sooner!

Description of work:

Needed to sell a house

- Category: Real Estate Agents**
- Services Performed: Yes**
- Work Completed Date: 5/13/2019**
- Hire Again: Yes**
- 2000 Long Ridge Rd**
Chesapeake, VA 23322

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



12/15/2017 – Paul Gebhardt

It went exceptional!

Description of work:

I needed a quality realtor to sell my house.

- Category: Real Estate Agents**
- Services Performed: Yes**
- Work Completed Date: 12/01/2017**
- Hire Again: Yes**
- Paul Gebhardt**
2841 N Beverly Ave
Tucson, AZ 85712

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



04/24/2017 – Laura Jackson

“ Julia is very professional and puts her clients first. She helped my husband and I find our new home in Suffolk. We especially appreciated her keeping the sellers on track when visiting new construction homes noting our budget and timeline. She always made sure our questions were answered and has continued to help us through the buying process. We would definitely recommend her as a realtor and will use her again in the future!

Description of work:

Realtor for the Hampton Roads area

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 03/01/2017**
-  **Hire Again: Yes**
-  **Laura Jackson**
800 Bennetts Meadow Ln
Suffolk, VA 23435

Overall	A
Price	N/A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



12/24/2016 – Catherine Sutherland

“ We contracted with Julia Shea to sell our home in October of 2016 and are SO glad we did. We closed in December of 2016 and could not have asked for a better experience! Julia is a consummate professional and is VERY good at what she does. Her market research was very thorough and ensured that our home was priced accurately. We really appreciate that she was very forthcoming about what we could expect throughout the process and that she always told us the truth, even if it was not what we wanted to hear. The end result was that we received a full price offer 32 days after our home was listed despite the fact that it was during the most challenging time of the year to sell a home. At the time our home was listed, there were many others in our neighborhood that had been on the market for several months and still remain unsold. Julia ensured that we remained informed every step of the way and provided sound guidance that resulted in a very quick and smooth transaction. She was ALWAYS available to answer any questions that we had and address any concerns that arose. We recommend her services to anyone looking for a highly motivated realtor to assist with buying or selling a home! We are looking forward to working with her as we begin the search for our next home. Thank you for everything Julia and Jordyn, you ladies are SIMPLY THE BEST!!

Description of work:

Sold our home

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Cost: \$13500**
-  **Work Completed Date: 12/16/2016**
-  **Hire Again: Yes**
-  **Catherine Sutherland**
701 W 21st Street
Norfolk, VA 23517

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A

A 12/16/2016 – Jo Shaver 

“ Thanks to Julia's efficient and effective marketing plan, our house sold in under 2 weeks! My family was totally satisfied with our experience working with Julia Shea and her staff in the sale of our family home. Julia Shea is professional, competent, and has a firm grasp of effective marketing strategies. From our first meeting, Julia was always available to answer any questions or concerns via phone, text or email. She gave thoughtful feedback and expert advice for pricing our home and for staging the home for showings. When I was unable to be at the house to meet with handymen for a few final repairs, Julia took time out of her schedule to personally oversee the repairs. During the sale negotiations, I had every confidence that my terms of sale would be well represented. I was not disappointed. The final NET price to me, the seller, was right on the mark. I heartily recommend Julia Shea to anyone looking to sell or purchase a home. You will not regret your decision.

Description of work:

Sale of our family home

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Cost: \$309900**
-  **Work Completed Date: 11/30/2016**
-  **Hire Again: Yes**
-  **Jo Shaver**
3208 Edinburgh Dr
Virginia Beach, VA 23452

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



09/13/2016 – Clifford Firstenberg

“ Julia is an extraordinary realtor. She is the ultimate professional, she's communicative and responsive, she's insightful about her clients' stated needs as well as the needs they haven't articulated. She willingly provides advice when asked, unlike so many other realtors who do not provide the benefit of their experience to their clients. She worked tirelessly on our behalf - we had some unusual requirements for our home - and she never tried to talk us out of anything that would have made finding a home easier; she just kept working until she found the right place.

Description of work:

Purchase home

- Category: Real Estate Agents**
- Services Performed: Yes**
- Work Completed Date: 07/15/2016**
- Hire Again: Yes**
- Clifford Firstenberg**
257 West Freemason Street
Norfolk, VA 23510

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



04/09/2016 – Tyler Sanders

“ The entire process went extremely well. I always appreciate Julia's professionalism and experience.

Description of work:

Julia guided us through the selling process every step of the way. She handled all of the difficult situations so that we didn't have to.

- Category: Real Estate Agents**
- Services Performed: Yes**
- Cost: \$5000**
- Work Completed Date: 04/01/2016**
- Hire Again: Yes**
- Tyler Sanders**
12254 Wesley Place
Fishers, IN 46038

Overall	A
Price	B
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



01/05/2016 – Theresa Bryant

“ Julia's service is exemplary. She kept me completely informed throughout the sales process, and went far beyond the call of duty in helping with services that needed to be done. My house was on the market for an extended period of time, but I was never pressured to lower the price (although we did do so at my suggestion) or make fundamental changes for a "quick sale." I felt supported throughout the entire process, and I highly recommend Julia Shea to any prospective home seller or buyer.

Description of work:

Julia is an outstanding real estate professional. I had moved out of state when my home was listed, so she managed all promotions, showings, and when the time came, repairs.

- Category: Real Estate Agents**
- Services Performed: Yes**
- Cost: \$7683**
- Work Completed Date: 12/18/2015**
- Hire Again: Yes**
- Theresa Bryant**
10558 Forest Hill Dr.
Wexford, PA 15090

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



08/22/2015 – Nicholas Martineau

“ Julia was absolutely wonderful to work with! We only had a few days to find a house (we were being relocated for work) and she made herself completely available to us. Thanks to her personal experience with relocation, expertise, and uncanny ability to remember even the smallest of details with every house we visited. Within 2.5 days and what felt like a million houses later, we put an offer on what is now our home. She helped us with everything, start to finish, and I only wish everyone could have this great of a home buying experience. Thank you Julia!

Description of work:

Julia was our Realtor for purchasing our home in Chesapeake, VA. She took us to see tons of homes in 2.5 days, was present for the inspection, communicated via phone and e-mail while we were still out of state, and assisted with the final walk through and closing. She has also been assisting with getting things cleaned up after closing as the previous owners did not fulfill the full contract.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 04/10/2015**
-  **Hire Again: Yes**
-  **Nicholas Martineau**
526 Miami Dr
Chesapeake, VA 23323

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



06/25/2015 – Flavio Baltazar

“ Julia was very professional, knowledgeable, and courteous. We chose her for two reasons: her reputation and the agency she works for.

Prior to listing the house, she spent a number of hours talking with us about the value of the house, the area, comparables, and eventually professionally photographing the home and obtaining the proper information for the listing description. The home was officially on the market on a Monday and, within 7 days, we had three good offers. Additionally, she was present during the survey to ensure the home was properly appraised. Julia was very pleasant to work with. As stated she knows her craft and was very low pressure with everything. Highly recommended!

Description of work:

Listed and sold the house.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Cost: \$13350**
-  **Work Completed Date: 06/01/2015**
-  **Hire Again: Yes**
-  **Flavio Baltazar**
424 W Princess Anne Rd
Norfolk, VA 23517

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



03/13/2015 – Janell Ostrander

“ She was amazing. She had the house under contract within 48 hours of it going on the market. She was professional and anticipated all our needs and was very comforting.

Description of work:

She sold our house.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 12/23/2014**
-  **Hire Again: Yes**
-  **Janell Ostrander**
620 NW 24th Ave
Cape Coral, FL 33993

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



02/19/2015 – Gary Ingle

“ Overall the process went very smoothly. Prior to listing the house Julia provided recommendations on things to do to get the highest price for the sale. She was easy to talk to and always kept me informed of the entire process from start to finish.

Description of work:

List and assist in selling of house.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Cost: \$6600**
-  **Work Completed Date: 01/30/2015**
-  **Hire Again: Yes**
-  **Gary Ingle**
3528 Thurston Street
Norfolk, VA 23513

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



01/21/2015 – Alicia Headley

Description of work:

Julia came out and gave me an honest appraisal to sell my house. I thought she was awesome! Very nice and helpful. I have a few things to do before putting my house on the market, but I will definitely use her.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 11/24/2014**
-  **Hire Again: Yes**
-  **Alicia Headley**
4012 South st
Portsmouth, VA 23707

Overall	A
Price	N/A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



09/13/2014 – Nicole Musgrove

“ I picked Julia based solely on her Angie's list reviews and they were right! My fiancee was deployed amongst other numerous hurdles we faced throughout this purchase but she was there every step of the way. She was amazingly patient and went out of her way to help me through everything.

Description of work:

I contacted Julia for the purchase of our first home.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 09/11/2014**
-  **Hire Again: Yes**
-  **Nicole Musgrove**
368 reflections dr 202
Va Beach, VA 23452

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



05/05/2014 – Betsy Judge

“ She did some comps and analysis for me. She knows the area and her business. Does it very well.

Description of work:

She met with my tenant about selling my property.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 05/05/2013**
-  **Hire Again: Yes**
-  **Betsy Judge**
1331 Seagull Dr S
South Pasadena, FL 33707

Overall	A
Price	N/A
Quality	N/A
Responsiveness	A
Punctuality	A
Professionalism	A



12/26/2013 – James Bennett

“ Julia Shea provided excellent services with finding our dream home. She went above and beyond with everything. She is also very honest and straight forward which we gladly appreciated. She comes from a military background/family and is very familiar with how the system works when it comes to VA loans. She guided us through the purchase process step by step and made it very painless and enjoyable! Her recommendations throughout the process helped us get an excellent price on the home. I would highly recommend her to any of my friends and family without hesitation. She is also a dedicated professional who went above and beyond our expectations. She would show homes to us after works and during the weekends at our convenience. She would rapidly respond to all emails and phone calls to answer all our questions. Again amazing experience! She was by our side throughout the process to include all the closing paperwork. Made excellent recommendations for closing assistance and home inspection services. Being her client, you can rest at ease knowing she has your back and will go the extra mile to fit your needs and requirements. Again, we highly recommend Julia Shea and I will definitely be using her services for all future real estate needs. We checked out a few other real estate agents prior to Julia and noticed rather quickly they were a little shady. Julia was not like them at all. She is a true professional who can be trusted and comes highly recommended. At the end of the experience, you will come away one happy customer. On top all of it, she provided a full home warranty from First American which actually saved us with a few things. If you ain't choosing Julia as your real estate agent, you might step back and think long and hard before moving forward with your dream home search. If you want to be represented to the fullest, choose Julia Shea #1 real estate agent in Hampton Roads in our book!

Description of work:

Julia Shea was our real estate agent for searching for our new home.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 11/01/2013**
-  **Hire Again: Yes**
-  **James Bennett**
401 Malibu Dr
Virginia Beach, VA 23452

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A

A 12/17/2013 – Paul Skinner

“ Her professionalism and knowledge of subject was unsurpassed. Always thinking ahead, she avoided so many difficult situations that might have occurred with a less experienced realtor. I felt very good entrusting her with all my realty situations.

Description of work:

Ms. Shea is probably the best realtor I've ever worked with.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Cost: \$9000**
-  **Work Completed Date: 12/12/2013**
-  **Hire Again: Yes**
-  **Paul Skinner**
162 Ellen Ave
Severn, MD 21144

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A

A

12/15/2013 – monique giles

“ She is the sweetest person you will ever meet and also the most helpful

Description of work:

She is the sweetest person you will ever meet and also the most helpful

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 09/03/2013**
-  **Hire Again: Yes**
-  **monique giles**
7645 gifford street apt 201
Norfolk, VA 23518

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A

A

09/11/2013 – George Steffian

“ We chose to work with Julia because of her stellar reviews and we weren't disappointed. She helped us find a house in Norfolk while we were still living overseas and we were so reassured by her knowledge of the market as well as her professionalism and thoroughness that we felt confident buying our house from afar. Julia and her assistant Asten went above and beyond, taking hundreds of pictures of multiple properties, talking us through floor plans and giving their candid impressions of each property because we weren't there to see them in person. She always made herself available for our calls and she listened carefully to our concerns, providing the perfect balance of reassurance and cautionary advice. When it came to making an offer, she negotiated expertly, achieving a very fair price. We would recommend her to anyone considering buying a home in the Norfolk area, especially someone who is conducting some or all of their search remotely.

Description of work:

Real estate agent

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 08/19/2013**
-  **Hire Again: Yes**
-  **George Steffian**
901 Botetourt Gardens
Norfolk, VA 23507

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A

A 05/01/2013 – Tara Carman

“ Working with Julia Shea is a wonderful experience. We talked to a few other real estate agents (just because we'd heard that's what you're *supposed* to do) but Julia was far and away the best. She was professional, courteous and knowledgeable. When some unexpected hurdles arose during the negotiations and settlement process, she helped us to make informed decisions. I would recommend her to other Angieslist members without any reservations!

Description of work:
Julia marketed and sold our home

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Cost: \$5000**
-  **Work Completed Date: 03/25/2013**
-  **Hire Again: Yes**
-  **Tara Carman**
7805 Ruthven Road
Norfolk, VA 23505

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



01/19/2013 – Kate and Andrew McDonald

“ From our initial contact to well past our closing, Julia Shea was amazing. She made us feel comfortable with the home buying process. She listened to our needs/wants and showed us houses that fit into the price point that we gave her. She gave us all the ins/outs of the neighborhoods we were looking at. Even after closing on our house, she has still kept in contact with us. Making sure things are going well.

Description of work:

Our home buying experience was wonderful. Julia Shea went above and beyond her job as a realtor.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 11/10/2012**
-  **Hire Again: Yes**
-  **Kate and Andrew McDonald**
1119 rockbridge ave
Norfolk, VA 23508

Overall 



01/02/2013 – Jack Cloud

“ it went great.Got the best possible price on her advice. She continued to offer assistance after closing. Would recomend her to anyone.

Description of work:

Ms. Shea was my real estate agent in the purchase of a residential property.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Cost: \$140000**
-  **Work Completed Date: 11/01/2012**
-  **Hire Again: Yes**
-  **Jack Cloud**
525 Virgininan Drive
Norfolk, VA 23505

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A

A

10/24/2011 – Alan Lewis

“ Julia is a superb realtor. She knows the real estate business very well and was incredibly helpful when our family looked for the best house to purchase. The first time we used her for a purchase, we looked at more than forty houses before we settled on the one we wanted to buy. Throughout our search she was always available, even on very short notice to show us a new possibility. She was always very patient and would help us no matter how long it took. For the sale of our house, she aggressively marketed it and we got the price we wanted in a very short time. She is a true professional who knows the business and I am convinced she is the best realtor in the Hampton Roads area. I would recommend her without hesitation to anyone who is looking to buy or sell.

Description of work:

Julia Shea has been our realtor for three transactions in the past five years. Two purchases and one sale.

 **Category: Real Estate Agents**

 **Services Performed: Yes**

 **Work Completed Date: 08/19/2010**

 **Hire Again: Yes**

 **Alan Lewis**
411 Oak Grove Road
Norfolk, VA 23505

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A

A

10/23/2011 – Tara Carman

“ Julia was awesome! She helped us find a home (our first) in Norfolk. We are a Navy family and were moving to Hampton Roads from another state, so the first part of our home search had to be done online. I contacted some other real estate agents and they either didn't want to put in the time to email us properties or they didn't want to bother with buyers who were working on a budget. Finally a friend recommended Julia to us and we were not disappointed! She was patient with us while we tried to work out what we wanted in our first home; she never pushed us to make a decision but simply presented the facts and provided an objective analysis of the house. We weren't familiar with the area so it would have been difficult for us to determine which neighborhoods were decent (since we were doing a lot of the searching online), but Julia always told me frankly whether she would feel comfortable living in a neighborhood. She was an invaluable source of information about the region and about what would make a good investment and she was truly an honest, patient agent. I would (and will!) use her in the future and I've recommended her to anyone who will listen.

Description of work:

Julia helped us purchase our first home.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 09/29/2009**
-  **Hire Again: Yes**
-  **Tara Carman**
7805 Ruthven Road
Norfolk, VA 23505

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A

A 06/13/2010 – Kara Moore

“ Julia is simply first class. Because I had such specific criteria for a property, it was sometimes a challenge to find options that would suit my needs and the process took longer than I had originally expected. While I grew impatient, Julia remained patient, steady, and calm...a valuable objective voice of reason! She is a consummate professional and I was incredibly impressed with her follow-up. She will stay on top of an issue or problem until it is resolved. A skilled negotiator, any buyer or seller can feel absolutely confident that Julia is representing them wholly and with complete integrity. Without question, I will use Julia for any and all of my future real estate needs, and would not hesitate to recommend her to friends, family, colleagues, and fellow Angie's List subscribers.

Description of work:

Julia helped my daughter and me find a property near ODU to serve as both a residence while my daughter attends school there and a future investment property.

-  **Category: Real Estate Agents**
-  **Services Performed: Yes**
-  **Work Completed Date: 05/27/2010**
-  **Hire Again: Yes**
-  **Kara Moore**
1021 Hillview Blvd
Virginia Beach, VA 23464

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



09/14/2009 – Jeremy Beck

“ Julia helped me find a condo that had what I was looking for. She took me to many properties and was more than happy to show me as much as I wanted to see. She was very good about suggesting only properties that met my requirements and desires. I decided on a condo that had undergone extensive renovations and was being sold without an agent. Julia was a great help in sorting out issues associated with the condition of the home and pushed the transaction along with sellers who didn't know the process. She performed both extra work since the sellers had no agent. Through the whole process Julia was friendly, professional, and enthusiastic. I quickly learned to trust her advice and recommendations. I could not have been more pleased with the service Julia provided.

Description of work:

Julia helped me purchase a home, from start to finish. This was my first home purchase. She guided me in finding a place that met my needs and wants and walked me through the process at every step. She Negotiated the purchase and made sure that every step was taken care of in a timely manner.

 **Category: Real Estate Agents**

 **Services Performed: Yes**

 **Work Completed Date: 09/11/2009**

 **Hire Again: Yes**

 **Jeremy Beck**
2920 Seashore Pt
Virginia Beach, VA 23454

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A