

Julia Shea, Nancy Chandler Associates



Reviews

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Trulia User reviewed Julia Shea | 08/15/2015 | Helped me buy a home

I had a great first time home buying experience with Julia. Julia is very knowledgeable when it comes to the local market and neighborhoods. Julia is not afraid to give you her honest opinion as a real estate professional. I relocated to Virginia and was impressed by Julia's accessibility and the ease at which I was able to review and sign all necessary documents. I will use Julia again when it comes time to move and highly recommend her to anyone looking for a reliable, hard working and dependable real estate agent.



Trulia User reviewed Julia Shea | 08/11/2015 | Helped me buy a home

I had a great experience with Julia. It took us a long time to find a house that fit our needs and Julia stayed positive and upbeat the whole time. She showed us a huge number of houses, and was always upfront about what she did not like about certain houses, structural issues or potential issues with resale. This was particularly useful as first time buyers. She was also extremely helpful while closing, walking me through paperwork right up to the very end. We loved working with her



Trulia User reviewed Julia Shea | 06/18/2015 | Helped me buy a home

Julia is the most enthusiastic, supportive, respectful, and knowledgeable agent I have had the pleasure of working with. She went above and beyond to help us purchase a home that met the expectations of our very detailed wishlist. She was extremely quick to respond to any request and promptly handled each step of the buying process. At no point were we left wondering what the next step was, as Julia acted as our liaison between the banking institutions, titling agencies, and other firms involved in the process. Her dedication and willingness to help us find our first home has set her apart in the real estate community. I would recommend Julia Shea to any homebuyer without reservation. We can not thank her enough for her kindness and diligence. She truly is the best!



Trulia User reviewed Julia Shea | 06/12/2015 | Helped me sell a home

Julia's advice and guidance was so helpful in completing this transaction. We we hit a few bumps along the way, but she was able to steer us in the right direction and we sold our place in no time! She is professional, kind and we hope to have her on our side when the time comes to buy a new home!



Trulia User reviewed Julia Shea | 06/04/2015 | Helped me buy a home

First time homebuyer. I am military and she was very familiar with helping with a VA loan. She had an extensive knowledge of the Norfolk market and was able to tell us when new homes were about to go on the market so we would be able to view them as soon as they came on. This was important in Norfolk as homes go fast. She would answer our questions promptly and honestly. If she didn't know the answer, she would find it. She never seemed pushy to try and force us into a decision. Even after hours late at night and on weekends she was on top of things. Would strongly recommend her to anybody.



Trulia User reviewed Julia Shea | 05/15/2015 | Helped me sell a home

This home, a condo conveniently located at St Paul's Place in downtown Norfolk, was a time consuming, challenging sale. While we weren't in a rush the market downturn and other competitive factors loomed large as obstacles. Through all of this, Julia stayed focused and resolute in her commitment to us. While we could have changed realtors along the way, we continue to believe that our decision to "stay together" was the correct one. If needed we would use Julia again, and recommend her without reservation to others.



Trulia User reviewed Julia Shea | 02/19/2015 | Helped me sell a home

Julia kept me informed throughout the selling process and she was always easy to understand during our conversations. Prior to listing my home she also provided tips concerning what to do to increase the market price of the house. I would wholeheartedly recommend Julia for your real estate needs!



Trulia User reviewed Julia Shea | 01/17/2015 | Helped me sell a home

Julia was an amazing agent. Our house was under contract 48 hours after it hit the market. Julia always seemed to be one step ahead of the game. She was beyond professional and made the whole selling process stress-free. I would highly recommend Julia Shea to anyone looking to buy or sell a house.